



Rank 2017	Company	2017 Global Sales (\$ millions)	% Growth Rate From Previous Year	% of Sales Derived From Value-Added	Total Global Employees
1	Arrow Electronics, Inc.	\$26,812.5	12.5%	N/A	18,800
2	Avnet, Inc.	18,230.0	10.9%	60	15,800
3	WPG	17,510.0	6.1%	N/A	5,100
4	Future Electronics (1)	6,580.0	8.0%	N/A	N/A
5	WT Microelectronics Co. Ltd.	6,224.00	39.3%	100	2,198
6	Electrocomponents/Allied Electronics & Automation (2)	2,818.0	40.2%	N/A	6,026
7	Digi-Key Electronics	2,330.0	26.4%	25	3,587
8	TTI, Inc.	2,250.0	13.1%	>50	3,325
9	Smith & Associates (3)	1,500.0	85.2%	<5	650
10	Serial System Ltd. (1)	1,492.2	6.4%	N/A	N/A
11	Mouser Electronics	1,340.0	29.6%	8	1,891
12	Rutronik GmbH	1,170.0	N/A	N/A	1,600+
13	Excelpoint Technology Ltd.	1,146.4	16.0%	60	694
14	DAC	857.4	8.5%	N/A	N/A
15	Sager Electronics	273.0	5.8%	29	356
16	Master Electronics (1)	242.0	19.0%	N/A	N/A
17	America II Electronics (3)	238.0	19.0%	80	N/A
18	PEI-Genesis	215.0	4.4%	99	875
19	Advanced MP Technology (3)	189.0	N/A	15	230
20	Bisco Industries, Inc.	162.3	9.4%	13	440
21	The Powell Electronics Group	138.0	8.7%	2	221
22	Richardson Electronics, Ltd.	136.9	-3.6%	50	366
23	Phoenix Electronics Corp.	135.0	27.4%	90	39
24	Electro Enterprises Inc.	127.3	16.0%	65	250
25	Waldom Electronics Corp.	120.4	23.9%	0	140
26	RFMW Ltd.	119.4	46.1%	15	125
27	Flame Enterprises	102.0	7.4%	0	60
28	Steven Engineering, Inc.	101.5	16.9%	35	145
29	Hughes-Peters	99.5	33.2%	N/A	150
30	Rand Technology (3)	97.8	N/A	10	147

(1) EPSNews estimate

(2) Allied estimate, FY end 3/31/18

(3) Hybrid distributor