



Rank 2017	Rank 2016	Company	2017 North American (\$ millions)	% Growth Rate From Previous Year	Sales Breakdown %						Percent Of Sales Derived From VA	Total NA Employees	Sales Per Employee
					Active Components	Passive Components	Electromechanical	Interconnect	Computer Products	Other			
1	1	Arrow Electronics, Inc.	\$11,321.9	7.8%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
2	2	Avnet, Inc. (1)	5,060.0	4.5%	73	14 (2) (3)	0	6	7	0	60	4,300	\$1,176,744.2
3	3	Future Electronics (4)	4,307.5	8.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
4	4	Digi-Key Electronics	1,447.0	19.8%	45	23	17	15	0	0	25	3,460	418,208.1
5	5	TTI, Inc.	1,170.0	10.4%	0	48	6	46	0	0	>50	1,800	650,000.0
6	6	DAC	759.8	7.0%	0	0	16	84	0	0	N/A	N/A	N/A
7	7	Mouser Electronics	610.0	15.1%	45	19	10	23	0	3	8	1,607	379,589.3
8	8	Allied Electronics & Automation (5)	518.0	1.6%	2	3	32	14	0	49	N/A	850	609,411.8
9	9	Sager Electronics	273.0	5.8%	0	5	27	25	0	43	29	356	766,853.9
10	10	Master Electronics (4)	222.6	17.8%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
11	12	Bisco Industries, Inc.	153.7	7.0%	<1	20	40	20	1	18	13	440	349,318.2
12	11	PEI-Genesis	145.0	-6.5%	0	0	0	100	0	0	99	500	290,000.0
13	13T	The Powell Electronics Group	124.2	3.5%	0	0	10	90	0	0	18	215	577,674.4
14	15	Phoenix Electronics Corp.	118.0	15.7%	99	0	0	0	1	0	85	35	3,371,428.6
15	16	Electro Enterprises Inc.	114.6	14.7%	0	0	30	70	0	0	65	240	477,500.0
16	19	Hughes-Peters	99.5	33.2%	3	30	40	25	0	2	40	150	663,333.3
17	18	Steven Engineering, Inc.	99.2	17.4%	0	0	35	35	7	23	28	145	684,137.9
18	17	Flame Enterprises	91.0	5.8%	0	0	100	0	0	0	0	60	1,516,666.7
19	21	Waldom Electronics Corp.	74.5	16.4%	0	5	25	70	0	0	0	120	620,833.3
20	22	RFMW Ltd.	69.4	30.9%	60	30	0	10	0	0	15	60	1,156,666.7
21	20	Richardson Electronics, Ltd.	56.0	-15.7%	75	15	5	5	0	0	50	247	226,720.6
22	25	Marsh Electronics, Inc	52.7	23.4%	3	39	43	15	0	0	40	125	421,600.0
23	27	SMD Inc.	39.4	30.5%	3	12	22	63	0	0	65	63	625,396.8
24	26	Component Distributors, Inc.	36.0	2.9%	75	8	2	7	0	8	1	50	720,000.0
25	24	Symmetry Electronics Corp.	35.0	3.2%	98	0	0	0	2	0	10	51	686,274.5
26	28	CDM Electronics Inc.	32.0	10.3%	0	30	5	65	0	0	35	150	213,333.3
27	-	Falcon Electronics Inc.	29.8	59.4%	96	0	2	0	2	0	20	17	1,752,941.2
28	23	NRC Electronics Inc.	28.7	-13.3%	5	65	20	10	0	0	60	45	637,777.8
29	30	IBS Electronics Inc.	27.5	9.1%	30	40	3	20	1	6	10	52	528,846.2
30	29	DEE Electronics Inc. (4)	26.4	1.1%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
31	34	House of Batteries	24.8	12.2%	0	0	100	0	0	0	80	95	261,052.6
32	37	Area 51-ESG, Inc.	22.1	21.4%	49	13	11	27	0	0	20	53	416,981.1
33	32T	March Electronics	22.0	0.0%	0	0	0	100	0	0	60	38	578,947.4
34	35	Diverse Electronics	20.8	4.5%	20	24	10	15	0	31	19	40	520,000.0
35	32T	Air Electro Inc.	20.6	-4.6%	0	0	0	100	0	0	65	62	332,258.1
36	38	Cumberland Electronics Strategic Supply Solutions (CE3S)	18.7	3.9%	1	10	30	28	1	30	75	40	467,500.0
37	36	PUI Projections Unlimited Inc.	18.5	1.1%	17	38	32	13	0	0	65	34	544,117.6
38	39	Kensington Electronics, Inc.	18.1	5.8%	0	10	0	90	0	0	30	26	696,153.8
39	41	Sherburn Electronics Inc.	17.9	17.8%	10	11	33	28	18	0	57	20	895,000.0
40	40	Gopher Electronics Company	15.5	-1.9%	0	10	60	30	0	0	24	45	344,444.4
41	43	Electronics Supply Co., Inc.	15.0	11.1%	1	1	3	0	5	90	30	28	535,714.3
42	44	Bluff City Electronics	12.6	-3.8%	10	10	55	10	0	15	15	35	360,000.0
43	45T	Benchmark Connector Corp.	11.0	10.0%	0	0	0	100	0	0	90	37	297,297.3
44	47	Fedco Electronics, Inc., DBA Fedco Batteries	10.9	19.8%	5	0	0	0	0	95	52	38	286,842.1
45	-	Chip 1 Exchange	10.0	42.9%	70	10	10	10	0	0	5	30	333,333.3
46	48	Metuchen Capacitors Inc.	8.0	0.0%	0	40	40	20	0	0	0	20	400,000.0
47	49	ECCO (Electronic Connector Company)	7.5	4.2%	0	0	2	98	0	0	66	24	312,500.0
48	50	URS Electronics	6.1	5.2%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	13	469,230.8

T Denotes tie

(1) Includes Argentina, Brazil & Puerto Rico sales; continuing operations
 (2) Component breakdown based on FY2017 sales

(3) Includes Electromechanical & Other
 (4) EPSNews estimate
 (5) Allied estimate, FY end 3/31/18

Sales figures are revenues from N. American nations only; includes sales from all wholly/majority owned U.S. distribution operations